APPROVED

BU8101: Marketing Management

| Course Details | | | | |
|--------------------|--|--|--|--|
| Course Code: | BU8101 | | | |
| Course Title: | Marketing Management APPROVED | | | |
| Short Title: | | | | |
| Course Level:: | Level 8 | | | |
| Valid From:: | 2020/2021 Sem 1 | | | |
| Credits:: | 15 | | | |
| Owner: | Business | | | |
| Assessment Method: | Achievement | | | |
| Course Aim | Students will have the knowledge and detailed understanding to manage the marketing team of an organisation to ensure consistent and reliable performance of the marketing function. | | | |

| CILO | | | | |
|---|---|--|--|--|
| On Completion of this course, the learner will be able to | | | | |
| # | Learning Outcome Description | | | |
| 1 | Structure a marketing function to deliver competitive advantage and organisational success. | | | |
| 2 | Undertake a critical analysis and evaluation of a range of approaches that can be used to manage the marketing team's activities effectively and efficiently. | | | |
| 3 | Identify and critically assess the required human, financial and physical resources to insure successful management of the marketing function. | | | |
| 4 | Incorporate the ethical responsibilities in managing the marketing team. | | | |
| 5 | Demonstrate appropriate use of workplace skills and technology | | | |

Requisites

- Pre Requisite: 30 credits at Level 7 (or BPQF level 6 or a combination there of) from the Marketing Major
- Anti Requisite: BSB7101

No Examinations

Other Controlled Assessments

Assessment Type Viva voce examination

Uncontrolled Assessments

Assessment Type Project (Individual)

Assessment Type Project (Group)

| Affiliated Entities | | | | | |
|---------------------|------------------------------------|----------------|-------------|--|--|
| Entity Code | Entity Title | Entity Version | Entity Type | | |
| BBS8000 | Bachelor of Business | 3 | Programme | | |
| BBS8001 | Bachelor of Business (General) | 1 | Programme | | |
| BBS8010 | Bachelor of Business: Marketing | 3 | Programme | | |
| BBS8010 | Bachelor of Business: Marketing | 4 | Programme | | |
| BU8010 | Bachelor of Business: Marketing V4 | 1 | Programme | | |
| BUSOPT1 | Business Options 1 | 1 | Group | | |
| BUSOPT2 | Business Options 2 | 1 | Group | | |
| BUSOPT3 | Business Options 3 | 1 | Group | | |